

Participants in the *Working Group* on
“Market Access and Agricultural Product Marketing”



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This appendix presents only a portion of the people and organisations that participated in the thematic *Working Group* on “Market Access and Agricultural Product Marketing”. In fact, several dozen organisations and hundreds of individuals participated in the process and not all of them are mentioned here. More complete lists of participants are available on our website at www.inter-reseaux.org

BENIN

SOTONDI Cyrille Sênakpon: Currently with Alternatives, Afdi country representative for Benin. Engineer and agro-economist, MSc. Specialist in the dynamics of professional agricultural organisations (PAO) and local development. Previously country representative covering the agricultural sector with the NGO Alternatives in the Paimaf project, I now coordinate the representation of Afdi in Benin. I am particularly interested in and dedicated to farmer movements and the services provided by PAOs to their members, specifically the grouped sale of agricultural products. I work in close collaboration with five PAOs that are using this strategy in the sale of rice, banana, cashew, soya and livestock. (sotondjic@yahoo.fr ; Afdi_cotonou@yahoo.fr)

GEAY François: PPAB (Project to Professionalise Agriculture in Benin) /PAIMAF.

LACROIX Pierril: Currently with PPAB/PAIMAF, now in charge of programming with AVSF. (p.lacroix@avsf.org)

DJEGGA Demmon: breeder, Secretary General of Udoper. (Udoper_benin@yahoo.fr)

FIODENDJI Assise Komlan: President of the UCP, Vice President of CCR relations. (udpmc@intnet.bj)

GBENOU Pascal: CCR. (gbenoup@yahoo.fr)

KICHE Anastase: Alternatives.

BURKINA FASO

ISSOUF Sanou: Programme coordinator with FENOP. I have worked with FENOP since the beginning of the Federation in 1996. Over the course of ten years working with FOs, I am convinced that at their basic level, FOs are not adequately informed about the challenges and stakes on the ground in the rural milieu. Information and communication are therefore a priority in the current context to direct all development-related activities. The FENOP is currently developing tools for communication and media access, mainly with the support of the CTA and other partners (fenop@cenatrin.bf).

OUEDRAOGO Moumouni, President of the Mogtédo cooperative (via Fenop: fenop@cenatrin.bf).

OUATTARA Souleymane: Jade productions, founding member of Inter-réseaux. Journalist by training, interested in questions of development and champion of certain causes (land security, equality in knowledge sharing between the North and South), I sometimes feel like a tightrope walker, balancing between different roles. As director of a private press agency and engaged for more than 20 years in the production of articles, photographs, radio and television programmes, I have a different conception of what journalism should be. When I lead a workshop on radio broadcasting with farmers, we certainly work in a journalistic fashion, but we proceed differently than traditional journalists might. The participatory approach that we employ is at odds with that of a traditional reporter, who by definition is engaged in a solitary exercise, apart from the role of his colleagues in reading over his work. However I never forget who I am, trying to not to lose sight of values like careful judgment and honesty (although I denounce objectivity). In a world where communication is found everywhere, staying on course requires constant vigilance. (souattara@fasonet.bf)



CAMEROON

EDJO ELLA Sylvie: I participated in the organised workshop at Kribi, where I presented on the creation of a self-managed border market in Menguikom, near two other markets in the Southern Province (Gabon and Equatorial Guinea). Since the forum, I have served as president of the regional platform of farmers in the Ntem valley area of Southern Cameroon. I was made a member of the agropastoralist FO project selection committee for the southern region. (sylvie_edjo@yahoo.fr)

FONGANG Guillaume: I am an Agro-economist engineer by training and author of a doctoral thesis on the sociology of agricultural development (AgroParisTech). I worked for ten years in support of farmers' organisations in Cameroon: an exciting and absorbing adventure, full of challenges. I was the director of SAILD APPUI, in charge of support to FOs (SAILD, Support Service to Grassroot Initiative of Development is a Swiss registered NGO based in Cameroon). I am currently an instructor-researcher in the department of popular agriculture and rural sociology at the University of Dschang (Cameroon). One of the courses that I offer is called “Farmers’ Organisations”. I also continue to wear several different hats in the rural development world. (fongangfouepe@yahoo.fr)



MBOG Sylvie Christel: Director of the NGO ODECO in Cameroon, expert in management of cooperatives and rural development, graduate of several institutions including the University of Sherbrooke (Canada). I have worked in rural development since 1988, and specifically in Cameroon since 1990 with Odéco. My experience has led me to believe that local rural development happens through the involvement of those concerned, from proposal to implementation, as well as planning and oversight. Local populations and farmers have to make the change from targets of assistance to actors, based on their own vision of development and not on short term projects and funding. Farmers need to respond to the needs of the market, which they must also better understand, and they need to organise themselves to create new markets (introduction of new products or substitution of products). Entrepreneurial thinking is required to become competitive and credible. In order for that to occur, actors need technical, technological, organisational and managerial skills, and they must be prepared to take risks. (odeco1000@yahoo.fr)



MOUDIE Dieudonné: In charge of programmes at ODECO. Agronomist-technician by training, with ten years of experience in the field. I have been working for the past six years on rural development in Cameroon. For a long time I have assisted local populations with efforts to structure and organise FOs, as well as the popularisation of new species of roots and tubers (manioc) and plantain bananas. Currently, I am focusing my efforts on developing strategies for marketing farmers' products, because in order to contribute to the development of my country, it is imperative that farmers' living conditions improve. And, improving their lives requires income. (moudiedieudonne@yahoo.fr)



MBZIBAIN Aurélian: I am a social economist, agro-engineer by training. I was the coordinator of the North West Farmers' Organisation (Nowefor) in Cameroon from 2003 to 2007. I am currently studying for a master's degree in rural development at Humboldt University in Berlin. I am particularly interested in the impact of international trade policies on food security in developing countries, and on market access for poor populations. (bedevconsult2@yahoo.com)



MBANGARI Kenette Fru: Coordinator of NOWEFOR. I am an Agro-Socio-Economist, Agronomy Engineer and instructor. I am currently the coordinator of Nowefor in Cameroon, a post that I have occupied since January 2008. What I am particularly interested in, are the ways that international trade policies can potentially be advantageous to local market access for the rural poor and small-hold farmers. (frbangari@yahoo.com)

NDONNA MIMBIANG Martin José: ACEFA programme, Pari project. Anthropologist and agronomy engineer. Since 2008 I have been responsible for management and organisation of professional agropastoral organisations (PAO) in the programme to improve the competitiveness of family farmers, funded by the AFD under the C2D initiative. This has been a very rewarding job for an enthusiast of inter-actor relationships in the rural milieu, and I am specifically interested in farmer platforms set up with financial support from France, the BIT, FAO, Minader and Minepia. The leadership of this programme was entrusted to Project Pari. Right now, the challenge is to help these cases of farmer representation play their roles more fully (excluding those that are fictitious) on the one hand, and on the other hand enabling members of PAOs to improve the management of their organisations to benefit from the availability of the support system and the funding that the Acefa programme is going to provide to organised farmers. (ndonna25@hotmail.com)

ACHANCHO Valentine: Pari, Project Pari, Minister of Agriculture in Cameroon. (achancho_va@yahoo.fr)

NOGHEU François: President of the Galim zone for the Binum FO in Cameroon. (binum_ass@yahoo.fr)

PEDHOM Christine: Grassroots FO support, Minader-PARI /SDOPAC.

TANGYE Joseph : Ginger farmer from the FO. (bedevconsult2@yahoo.com)

FORBAH David: Tomato farmer. (noweforbamenda@yahoo.com)

SANGMOUDA Jean Michel: Minader-Promopa.

NGBWA Fabienne: Afebid FO, female farmer. (Sandra_defab@yahoo.fr ; afebid@yahoo.fr)

DR CONGO

KULI MUSHI NSINGA Xavier: Coordinator of the ASALI Network in South Kivu. I am an agronomy engineer. I was not at the Bamako forum, but I participated in subsequent reflection about this theme. I have worked for a number of different institutions (cotton industry, international organisations, community development associations) in the DR Congo. I am particularly interested in the experiences of development and agricultural product marketing by economic organisations and their impact on food security and sovereignty. My FO was represented by its president, who became honorary after his 6-year mandate ended. Networked exchanges on themes such as the processing and marketing of agricultural product can improve the economic opportunities of small farmers when the agricultural policy of the country is aligned with the interests of farmers. (asalikivu@yahoo.fr)

PALUKU Mivimba: President of the Federation of Agricultural FOs for Northern Kivu. (mivimbapaluku@yahoo.fr)

LWABAGUMA-MUSAKA Joseph: President of the board of trustees of "Fish farmers in synergy" in Southern Kivu. (preaski@yahoo.fr ; lwabagumaj@yahoo.fr)

BAHIZIRE DEMBA Jean Pierre: Works in the Asali Southern Kivu Network as President of the board of beekeepers. (asalikivu@yahoo.fr ; bahizire20@yahoo.fr)

FRANCE, EUROPE

BEAURES D'AUGERES Cécile: Afdi. (Cecile.beaure@afdi-POA.org)

BAH Caroline: Afrique Verte International. (caroline.bah@libertysurf.fr)

DELMAS Patrick: Previous Executive Secretary of Inter-réseaux (between 2004 and 2007), then with Afdi in West Africa and Technical Assistant to Cowi / Iram, Network of Chambers of Agriculture, Niamey / Niger.

LOTHORE Anne: Inter-réseaux. Agro-economist by training, I have had the luck since 1992 to work for numerous organisations (research centres, international organisations, university training or continuing education centres, associations) in many different countries in Asia and Africa, as well as in Brazil. Following this experience, or more than 6 years with Inter-réseaux as technical coordinator, I am convinced more than ever of the necessity for exchanging knowledge in a network and the involvement of local actors in analyses and presentations: to improve practices and living conditions. (alothore@yahoo.fr)

GUINEE CONAKRY

DIALLO MAMADOU Kourahoye: FPF, Federation of Farmers of Fouta Djallon, farmer and head of marketing. Rural engineer by training, I have worked in agriculture in Guinea for 30 years. At the beginning, I worked for 10 years as a high official in the Ministry of Agriculture and Hydraulics, where I participated in the elaboration of projects and programmes. Then I served for 10 years as the head of an agribusiness company as an importer-exporter of tropical flowers, fruits and vegetables in Europe, in both conventional and biological agriculture. Since 1999, I have been a farmer in an agricultural group and in charge of marketing with the Federation. In this professional organisation, we are working to make the Guinea potato more competitive. I am interested in particular in the development of supply chains, the improvement of competitiveness of our agricultural products, and the development of our sub-regional markets. I sincerely believe that in their current form, our nation states cannot develop our agriculture in a competitive way, faced with a changing world. (fpfd2002@yahoo.fr)



CAMARA Fata Mady: Ex-President of the UPBM, current President of the Federation of Banana Growers in Guinée Forestière since January, 2009. Following the Bamako forum, we set to work with partners in the banana commodity chain, and in particular INADER. The result was the creation of a Federation of Banana Growers in Guinée Forestière in January, 2009. (fatmadycam@yahoo.fr)



GNEKOYA Lucien: Technical consultant with CNOP Guinea. (lucienunciel@yahoo.fr)

Sherif: National Confederation of Farmer Organisations in Guinea. (cnopguinee@yahoo.fr)
Teams from Dynafiv and from Maropa.

BAH Thierno Mamadou: Director of Inader, the National Institute for Assistance to Rural Development.
(inadergn@yahoo.fr ; thiernobahgn@yahoo.fr)

IVORY COAST

SINDIKUBWABO Innocent: Engineer and statistician, technical head of the National Association of PAO in the Ivory Coast, Anopaci, where I have worked for 10 years. I have participated in the implementation of several initiatives seeking to share agricultural information in order to assist technical and commercial decision-making. The question of agricultural product marketing remains fundamental to farmers in nearly all African countries. They do not receive sufficient remuneration. It is not surprising in some cases to see farmers paid only 30% of the price that final consumers pay for the same product. I am convinced that giving farmers access to information that is trustworthy, timely and continuous will allow them to improve incomes and working conditions. The tools and the techniques to accomplish this already exist, but what is missing in my opinion are willingness and determination. (Inosi2000@yahoo.fr)



KOUAO Attoh Sylvain: Farmer. (skouao@gmail.com)

MADAGASCAR

RAVONINJATOVO Simon Marcellin: President of UNICECAM FIFATA. (urcecambondolava@wanadoo.mg)

ANDRIAMAMONJY Fidy Ndriana Harijaona: Network organiser. (reseausoa@netclub.mg)

RAZAFINDRASAMBO David Raphaël: Beekeeper, member of SOA. (reseausoa@netclub.mg)

EVONDRAZA : President of MPD, House of Farmers of Tuléar. (mdp-tul@wanadoo.mg)

MALI

HAÏDARA Mohamed: National Coordinator of Amassa Afrique Verte in Mali. Engineer in agronomy by training, I first worked on farms operation in the Office du Niger region in Mali, the financing of cereals marketing by national financing agencies, and the impact of liberalisation of the price of grain on the operation of markets in Mali and the sub-region of the Sahel. In 1994, I opened the office of Afrique Verte (AV) in Mali and have been working since then at the national level on raising the value and improving the marketing of local cereals by grain farmers. I participated in the process by which AV became independent that led to the creation of Amassa in Mali in 2005. I am most interested in the experience of adding value and helping to market local grain products through economic organisations, and their impact on food security and sovereignty. (afriqueverte@afribone.net.ml)



DAKOUO Boba: Farmer and member of AOPP. (aopp@cefib.com)

SIDIBE Mady: Technician at AOPP. (smady2@hotmaili.com)

COULIBALY Mory: President of the Jèka feéré GIE (Office of Niger).

BATHILY Mamadou: I am an economist by training and a co-ordinator at Amassa Afrique Verte in Mali (AAVM). After a first stint at AAVM (local partner of AV-France), I worked on several occasions for the Commission on Food Security to evaluate free food distribution programmes throughout the country, and then with ACF to evaluate its programme of food security in the Gao region. Currently I am working with AAVM to carry out a programme to support food and nutritional security in the Tombouctou region. I place a high degree of importance in the agricultural product marketing, notably in areas of shortage like Timbuktu. (bathily2003mamadou@yahoo.fr)



KONE Mamadou Baba: President of the Regional Chamber of Agriculture in Ségou. (konemamadoubaba@yahoo.fr)

N'DIAYE Abdoulaye: Technical Consultant with APCAM. Holding a degree in zoological engineering (University of Mali) and a masters in "Information Technology and Development Communication" (Limoges University, France), I am particularly interested in Farmer Organisations since my first days at University. That led me to write a thesis for a Higher Diploma on "The Role of Professional Organisations in the Promotion of the Livestock Commodity". After beginning with a programme by the cooperative League of United States of America (CLUSA-Mali), I currently work at APCAM where I am in charge of communication, the collective system of marketing products, etc. (abdoulaye.ndiaye@apcam.org)



NIGER

HASSANE Ayoub: Director of FUCOPRI, the Federation of Unions of Rice Growing cooperatives. (fucopri@intnet.ne)

GARBA BARTHE Attahirou: Executive Secretary of FUPSN SA'A, Federation of Unions of Tigernut Farmers in Niger. (agbarthe@yahoo.fr)

RWANDA

GAFARANGA Joseph: Executive Secretary of the Farmers' and Breeders' Union in Rwanda. (imbaragarh@rwanda1.com ; gafarangajo@yahoo.fr)

KANTARAMA Cesarie: President of the Network of Farmers' Organisations in Rwanda. (roparwa@rwanda.com)

BAVUGAMENSHI Jonas: National Coordinator, Union of Rice Growing cooperatives in Rwanda. (ucorirwa@yahoo.fr ; jonasbavu@yahoo.fr)

SENEGAL

LY Ousmane: FONGS, regional coordinator in St Louis. I am Senegalese, agronomist/pastoralist and head of an FO in the Senegal river valley. I am very interested in the problems of the future for family agriculture in various commodity chains: what are the stakes and challenges? (kwirnde@sento.sn ; ouslym@yahoo.fr)



SOW Malick: FONGS, regional coordinator for Louga. (fapalf@yahoo.fr)

DIAGNE Daouda: In charge of information, communication and training at FONGS Farmer Action, also a founding member and administrator of Inter-réseaux. (Daouda.diagne@sento.sn)