



Afrique Nourricière

RESEAU DES ORGANISATIONS PAYSANNES ET
DE PRODUCTEURS AGRICOLES DE L'AFRIQUE DE L'OUEST
09 BP 884 Ouagadougou 09 - Tel (226) 50-36-08-25 ; Tel/Fax : 50-36-26-13 ;

site : www.roppa.info ; Email : roppa@roppa-ao.org; roppa2000@yahoo.fr

**CALL FOR PROPOSALS
FOR THE CAPITALIZATION OF FARMERS'
ORGANIZATIONS ECONOMIC INITIATIVES IN WEST
AFRICA**

May 2014

Within the framework of the implementation of the capitalization activities of FOs economic initiatives planned in the Operational plan 2014, and supported by various partners (CTA, AFDI, Fondation de France, CFSI, Hub Rural, IFAD, EU) in partnership with GRET and Inter-Réseaux, ROPPA is launching a call for bid for a capitalization of FOs' experiences regarding the economic services to the members.

I. OBJECTIVE OF THE CALL

The call aims at clarifying the selection conditions of FOs' initiatives to capitalize within the framework of the Operational Plan 2014 of ROPPA.

The outcomes of this capitalization will enable ROPPA and its national platforms to:

- (i) Formulate and negotiate programmes aiming at supporting the strengthening of capitalized initiatives ;
- (ii) Foster the sharing within the network and their scaling ;
- (iii) Highlight necessary institutional reforms at the FOs level to accompany and/or strengthen the development of economic services for the benefit of family farms ;
- (iv) Support the reflection and preparation of ROPPA to the national and regional consultations for the formulation and implementation of policies, public programmes and strategies on (i) inter-professional organizations ; (ii) intensification of production ; (iii) marketing of production and the potential role of FOs ; (iv) funding of agriculture and activities of FOs ;

II. THEMES CONCERNED

This call targets the initiatives of FOs at the economic level regarding:

1. Promotion and valorization of local products to meet the urban consumers' demand in the various countries in West Africa, adaptation of the production supply to the specific demands...); It can be promoted by OP or operators downstream pathways (Small Business of food processing, consumer associations ...) initiatives. It may be for example initiatives mastering production, inventory management, conservation, collective marketing, the adjustment of supply, dialogue between stakeholders, quality procedures, processing, packaging, etc. " .;
2. Organizational and institutional innovation to establish structured relationships between FOs and other actors in the value chains having enabled profitable outcomes to all the stakeholders ;
3. Intensification of the production (improvement of the access and/or management of production drivers) that has provided results in terms of increase in productivity, production and strengthening of the FO's position in line with the market ;

4. Warrantage and farmer storage having enabled an improvement of the access to funding and/or to remunerative markets ;
5. Valorization of a specific quality related to the origin or local know-how having allowed to have access to remunerative markets ;
6. An advocacy action having allowed to create an environment conducive to the development of economic services for the benefit of family farms ;
7. All the other innovative experiences from FOs regarding the development of economic services to the members and/or meeting the needs of towns for the production of family farms.

III. CRITEIA OF ELIGIBILITY

The initiatives concerned by this call are those developed in the afore-mentioned areas and hold by the West African FOs of the 3rd level at least (unions, federations, cooperatives, GIE...) affiliated to the national platforms members of ROPPA or to other networks such as APSS, RBM, UEOFA, AAFEX...

It deals with initiatives that have not been the object of a recent capitalization yet (at least 2 years).

For all the areas concerned by this call for proposals for the capitalization of experiences, an attention will be given to the initiatives promoted by women and youths.

IV. PROCEDURES FOR FILES SELECTION

A regional committee of selection gathering representatives from the executive secretariat of ROPPA and development partners to a selection of initiatives that are the object of an in-depth review , this on the basis of the relevance of information provided in the sheet presenting initiatives and other criteria defined together.

The detailed description and deepened analysis of initiatives will be carried out by the promoter FOs with the accompaniment of their national platforms, networks and possibly resource persons.

To this end, training sessions will be organized on capitalization and drafting for the benefit of FOs (unions, federations, cooperatives...) and national platforms for which initiatives have been retained.

V. APPLICATION FILES AND DEADLINE

The FOs interested in this call will submit to the executive secretariat of ROPPA through their national platforms or network of affiliation, a short presentation of their initiatives/experiences worked out by taking into account the template below in annex.

ROPPA intends through this call supporting the capitalization of **60 experiences from FOs** which will be selected in the afore-mentioned areas.

- Date of the call announcement : **May 20th 2014**
- Deadline for applying for short notes: **July 7th 2014 (at 17h)**
- Experiences sheets should be sent to the Executive Secretariat of ROPPA roppa2000@yahoo.fr with a copy to couedraogo@yahoo.fr and ouedrama@yahoo.fr

ANNEXES

Sheet presenting short initiatives

Country :	
Name of the FO :	
Legal form	
Location	
Contact details	
Give a name /title to the initiative	
Coverage area of the initiative	
Number of FOs and individuals directly concerned	

Background – opportunities– actions carried out – outcomes (1/2 page) :	
Starting issue and opportunities :	
Starting expected objectives :	
Major activities carried out :	
Major outcomes attained	
Challenges	

Partnerships established (a paragraph) :	
Various actors and partners involved (directly or not) :	